

Voice & Data Enhancement Ideas

STC Newsletter

March 2010

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The Personal Touch - This is Why STC is So Special



Philip Gallina
Vice-President

Twenty years ago Terry approached me with an idea he had for a service he wanted to provide to colleges and universities. At first, I was not interested but later on the idea became intriguing to me. About a year after our initial conversation I was assembling my own desk in a small office where 5 people worked together. The years that followed proved to be challenging and rewarding. It's not every day that you have a chance to help create something that you are proud of but STC falls into that category. During the first few years, we were privileged to find some very talented people. Many of them are still with us. But we all had the same goal: To be able to leave at the end of the day and feel good about the work we completed.

The business has changed quite a bit over the course of those years. But then again everything that grows, changes. Nobody wants to see a guy walk around in a leisure suit. (You can Google "leisure suit" if you're not sure what it is.)

Thank you for taking the time out of your busy schedule to read our newsletter! STC sends out a monthly newsletter to keep our customers in the know about new products, changes within STC, and news relevant to our industry. We hope to educate our customers about the options available to them. Thank you again for reading!

STC Services at Lehigh Valley Trade Show



To inform you of our presence in a local tradeshow, STC has postponed the article on Alcatel-Lucent's new voicemail system until April's Newsletter.

Come visit us at booths 116 and 117 at the 2010 Buy Lehigh Valley Trade Fair Thursday March 18, 2010, from 12pm to 6pm. STC Services will be featuring a select number of our products and services, and will also be featuring a business card drawing for a FREE [Kindle!](#) We are very excited for this event, and we hope you will be able to join us! To request more information about the trade show, [click here.](#)

Where & When

Northampton Community College
Spartan Center, Main Campus
3835 Green Pond Road
Bethlehem PA 18020
Thursday, March 18, 2010
10:00AM-6:00PM

Featured Service - STC Services Wireless Solutions

Create the Cellular platform that is right for you!



WiFi enabled, Social Networking, Unlimited Talk, 4G, 3G... the list of confusing terms and offers continues when considering

the right mobile communications plan for your business. What's more, as soon as you think you have made the right choice, a new offer or device comes along which everyone in

Over the past 18 years I've married a fantastic woman and have two adorable daughters. I've also managed to travel to some fascinating places on this earth. But I still have the same goal I had 18 years ago: To feel good about things I do. Thankfully not only do I work with a great group of people who make accomplishing this goal fairly easy but I've also had many customers who have contributed in the same way!

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Latest Software Releases

It is important to keep your software up-to-date for support and functionality purposes. Below is a list of the most current software releases from Alcatel-Lucent and AVST products.

Alcatel-Lucent OmniPCX Enterprise - Release 9.1

Alcatel-Lucent OmniPCX Office - Release 7.1.52.7

AVST - CallXpress 8.0

your organization needs to have. Which ones are right for you? Can you consolidate service plans and features to get the most for your money, and still retain the flexibility to adjust as needed? STC Wireless Solutions has created a program featuring custom billing services, which allows your mobile program to be adjusted to your needs. This allows for device upgrades and plan enhancements while maximizing monthly cost savings. In addition, by using one of the nation's most widely used and reliable networks, calls are delivered with the best call quality available. If you would like to learn more about how STC Wireless Solutions can customize a plan for you, [contact us](#) today!



Looking Ahead

Be sure to look for our newsletter in April which will feature the following articles:

- The Personal Touch - Matt Johnson (Sales Manager)
- STC Partner News - Alcatel-Lucent's New Voicemail
- Featured Products & Services - Operator Services

We look forward to bringing you more news about STC in April and for the rest of the year!

Your Feedback Is Important To Us



STC is always looking for ways to improve our service. One area on which we are focusing right now is our website. If you are able to visit [our website](#) and then complete the survey below, we would greatly appreciate your feedback!

[Website Survey 2010](#)

We are proud to be doing business with you and your company, and we always strive to make your experience with STC a positive one. Please feel free to [Email us](#) with any feedback regarding how we can improve our service to you. Thank you so much for taking the time to read our newsletter!

Sincerely,

Terry O'Donnell
President/Owner
STC Services